MATUS, RUIZ,
ROMERO APIS
Abogados

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Mexico City

Ian Franco Montes Jaume

Tax Advisory & Controversy / Corporate Reorganizations / Anti-Money Laundering

Associate

EDUCATION

- Bachelor of Laws, Universidad La Salle
- Finance Course, Universidad Panamericana
- International Taxation Course, ITAM
- Diploma in International Taxation, International Fiscal Association (IFA)

LANGUAGES

- Spanish
- English

KEY COMPETENCIES

- Tax Advisory & Planning
- Tax Controversy
- Conclusive Agreements (PRODECON)
- Corporate Reorganizations
- International Taxation

PUBLICATIONS

- **Prácticum Controversia Fiscal (2022) — Thomson Reuters**
  Co-author.
- **Frequent contributor of articles on tax law**

PROFESSIONAL EXPERIENCE

Ian Franco Montes Jaume is a tax attorney with experience in tax advisory and controversy, focused on the tax structuring of domestic and cross-border transactions, corporate reorganizations, and the resolution of disputes with tax authorities. His practice includes advising domestic and multinational companies on the analysis of their operations, the assessment of their tax implications and the mitigation of contingencies, optimizing their business structures.

He has a distinguished track record in resolving tax controversies, participating in audit procedures and in the negotiation of conclusive agreements before the Taxpayer Defense Office (PRODECON), as well as in business operational optimization, particularly in sectors such as energy, financial services, spirits, payment intermediaries, and healthcare services. Before joining the firm, he was an associate in the tax advisory area of Basham, Ringe y Correa, S.C.

REPRESENTATIVE EXPERIENCE

- **Tax Controversy Resolution and Contingency Reduction — USD $160M**
  Advised a financial services aggregator in Mexico in the negotiation of a conclusive agreement (acuerdo conclusivo) with the Mexican tax authorities, achieving a reduction of approximately USD 160 million in potential tax exposure.
- **Renewable Energy Projects and VAT Recovery Strategy — USD $25M**
  Represented the tax interests of a foreign corporation and its Mexican subsidiaries in connection with the construction, development, and commencement of operations of two renewable energy projects in Mexico. Implemented a strategic legal framework that enabled the recovery of USD 25 million in VAT favorable balances generated during pre-operational periods.